



Newsletter

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Nationwide Credentialing to be featured on CNN Headline News, FOX Business Network and others!

Nationwide Credentialing is pleased to announce that it will be featured both nationally and regionally on Net Worth Television's **Medical Minutes** series. The segment will be hosted by TV personality and former NFL legend and Hall of Famer Terry Bradshaw.

The show will be a five minute segment on topics, trends and issues related to "**Credentialing Management Solutions for Today's Health Care Provider**". Guests on the show will be Tammy Luker CEO Nationwide Credentialing, guest Physicians using Nationwide, and our staff.

This segment will air one (1) time nationally on FOX Business Network, and nineteen (19) times regionally on CNN Headline News and other networks through regional cable operators and/or Regional News Networks.

"We at Nationwide feel it's important to educate the Medical Community on the misconception of the Credentialing process and the importance of it being correct for the practice to be successful. There are (3) three main components of a successful practice:

1. The expertise of the Physician in their chosen field of Medicine.
2. **The Contract Management and the Credentialing process of all Health Plans.**
3. Billing and the importance of follow-up.

Without all three of these components a practice is doomed to fail. We're excited about the opportunity to help educate the health care providers and to provide a much needed service."

Tammy J. Luker
CEO, Nationwide Credentialing



EXCELLENCE through TRAINING!

Nationwide Credentialing believes the "ONLY" way to be the "BEST" at what we do is to continue training! Pictured above is CEO Tammy Luker conducting training with a portion of the staff at Nationwide. In the ever changing Credentialing field continued training is essential. Nationwide stays on top of the "revolving door" regulations and changes in the industry by scheduling training regularly with its staff. These training sessions are an ongoing process and one that we feel is paramount to the success of the Physicians and Facilities we serve.

INDUSTRY NEWS

Medicare – Medicaid Dual Eligibility

A dual eligible individual means a Medicare managed care recipient who is also eligible for Medicaid, and for whom the state has responsibility for payment of cost sharing obligations under the state plan. **Dual Eligible Member will not be held liable for Medicare Part A and B cost sharing when the state is responsible for paying such amounts.** Medicare Advantage Plan shall inform Providers of Medicare and Medicaid benefits, and rules for Members eligible for Medicare and Medicaid. Medicare Advantage Plan may not impose cost-sharing that exceeds the amount of cost sharing that would be permitted with respect to the individual under



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Title XIX if the Member were not enrolled with a Medicare Advantage plan. Provider shall comply with the foregoing by accepting MAP's payment as payment-in-full or by billing the appropriate state source. [42 C.F.R. 422.504(g) (1) (iii)]

Medicare as Secondary Payor – Provider shall not be entitled to payment by MAP for the provision of Covered Services to the extent that the Medicare program is not the primary payor, as determined in accordance with the relevant provisions of section 1862(b) of the Social Security Act and 42 C.F.R. Part 411, except as set forth in the Section. Provider agrees to assist MAP in identifying payors that are primary to the Medicare program, determining the amounts payable by those payors and coordinating Covered Services with the benefits of the primary payer in accordance with the MAP Provider Manual relating to coordination of benefits. Provider is authorized to chard other individuals or entities for Covers Services and provided to a Member for which Medicare is not the primary payor, as follows: If such Covered Services are also covered under (a) state or federal workers compensation, any no-fault insurance or any liability insurance policy or plan, including a self-insured plan. Provider may charge: (i) the insurance carrier, (ii) employer, (iii) any other entity that is liable for payment for the Covered Services as a primary payor, or (iv) the Member (to the extent such Member has been paid by the carrier, employer, or entity for such Covered Services): and (b) a group health plan or large group health plan. Provider may charge: (i) the group health plan or large group health plan: or (ii) the Member, to the extent that such Member has been aid by either such plan. [42 C.F.R. 422.108]



MEET THE STAFF WHO CARE FOR YOU!



Karen Stanley
Provider Relations Manager

Karen is a true veteran of the Credentialing business and came aboard with this company on the Provider Relations team in October 2002 when the company was still Practice Universe. She graduated from Texas Tech University with a BFA (Bachelor of Fine Arts) and still loves to do interior re-design and decorative painting as a hobby. Karen has worked in the health care arena most all of her working career and was Office Manager for an OB/GYN Physician here in Granbury for many years before joining our team. She and her husband Mike have been married for 31 years.

Karen's attention to detail and work ethic are second to none and she is the ultimate "team"



player. Because of this Karen was promoted to the position of Provider Relations Manager in August of 2011 when the company was purchased and re-named Nationwide Credentialing. When asked what her statement was regarding our customers she responded, "Nationwide Credentialing functions as an extension of a provider's office. Our ultimate goal is to represent each as if they were our only provider. We take great pride in our customer relations not only with the provider's office, but also with the credibility and relations we've established through the years with the contracting and credentialing representatives for the facilities, health plans and delegated groups we work with on your behalf. We look forward to maintaining those relationships while building new ones in order to better service our clients. We are all in this as a team and "SUCCESS" feels great!"



Nationwide Credentialing is a preferred vendor of the Texas Medical Association.



Physicians Caring for Texans

Nationwide Credentialing Exhibits in Las Vegas at HIMSS.



CEO Tammy Luker and Chairman of the Board Robert Hunter at HIMSS in Las Vegas in February.

Look for Nationwide Credentialing at future shows in:

Houston, TX, April 14, HCMS Business Expo
 South Carolina, SC Medical Assoc. April 26 -29
 Hot Springs, AR, May 5, Arkmed
 Dallas, TX, May 17-19, Tex Med

If you're at the shows, please come by and see us!

As always we value our client relationships and hope you are having great success in your practices. If there is anything we can do to assist you, please give us a call. We're here to help YOU! We're serious about our motto when we say,

"You may not be our only client, but you'll feel like you are!"